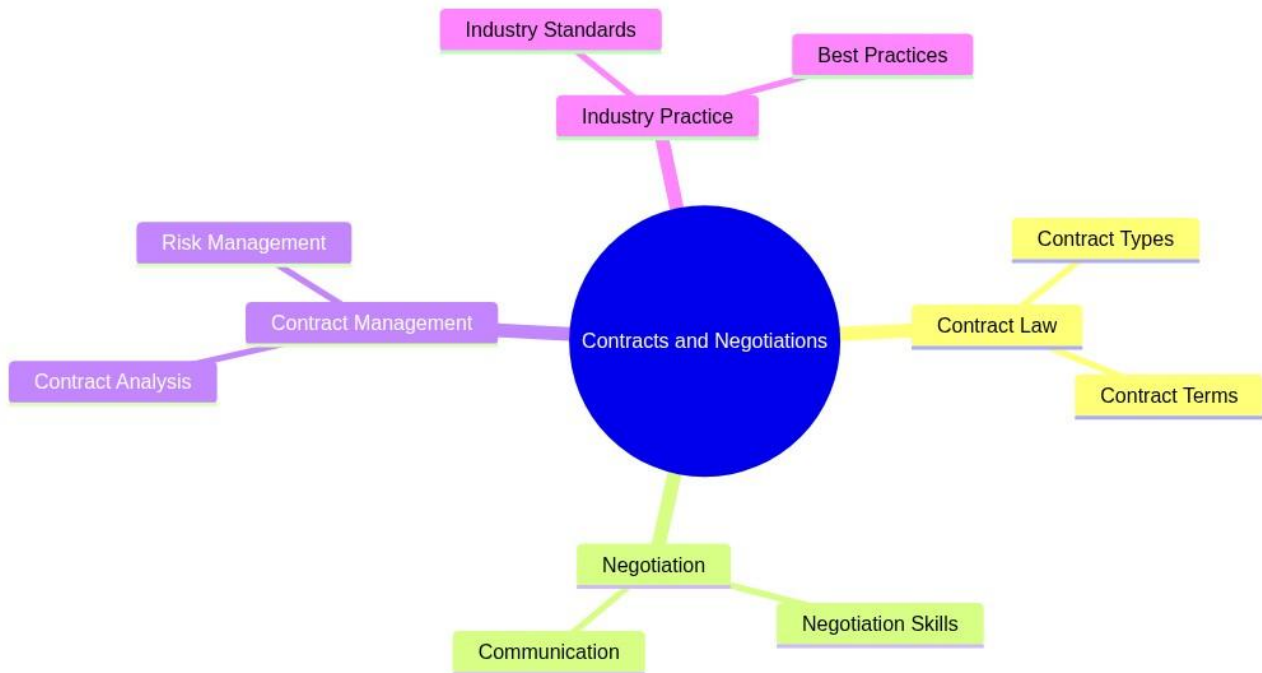


Certificate in Artist Management

Contracts and Negotiations



mindmap

```

root((Contracts and Negotiations))
  Contract Law
    Contract Types
    Contract Terms
  Negotiation
    Negotiation Skills
    Communication
  Contract Management
    Contract Analysis
    Risk Management
  Industry Practice
    Industry Standards
    Best Practices
  
```